

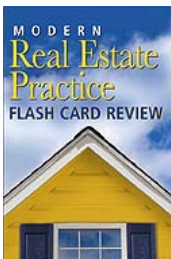
Mississippi REALTOR® Institute Offers: Learning Tools You Can Use (and use and use....)



Modern Real Estate Practice, 17th Edition

Cost \$37.00

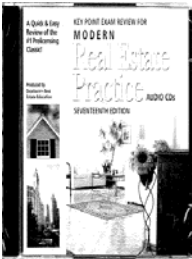
This book has set the standard for real estate education. This book has helped provide more than three million readers with a critical edge as they enter the world of real estate. Whether you are preparing for a state licensing examination, fulfilling a college or university requirement, looking for specific guidance, you can rely on *Modern Real Estate Practice*. In response to expanding state licensing requirements and the growing body of laws that govern the practice of real estate, this edition contains revisions and new features designed to make it an every more effective tool, no matter what your goal.



Modern Real Estate Practice Flash Card Review

Cost: \$35.00

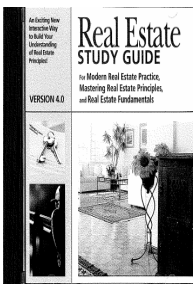
This comprehensive set of more than 600 flash cards offers you the chance to thoroughly review key concepts covered in *Modern Real Estate Practice, 16th Edition*. Studies have consistently shown that vocabulary terms cause students the most difficulty on state real estate exams. Bypass this common pitfall and ensure you pass the real estate exam the first time with Real Estate in a Flash. This set includes: (1) More than 500 vocabulary terms with complete definitions (2) Key math concepts, including formulas, conversions, and proration tips (3) Memory tips and bullet lists of key real estate concepts.



Modern Real Estate Practice, Audio CD-ROM

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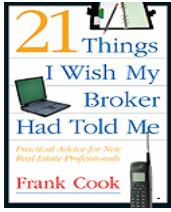
Disc One: Introduction to the Real Estate Business, Real Property and the Law, Concepts of Home Ownership, Agency, Real Estate Brokerage, Listing Agreements and Buyer Representation, Interests in Real Estate, Forms of Real Estate Ownership, Legal Descriptions, Real Estate Taxes and Other Liens
Disc Two: Real Estate Contacts, Transfer of Title, Title Records, Real Estate Financing Principles, Real Estate Financing Practices, Leases, Property Management, Real Estate Appraisal, Land-Use Controls and Property Development, Fair Housing and Ethical Practices, Environmental Issues and the Real Estate Transaction, Closing the Real Estate Transaction



Modern Real Estate Practice, Real Estate Study Guide (CD-ROM)

Cost: \$40.00

Easy to Use and Self-Paced: The “Town Square” theme makes navigating the program as simple as walking down the street! A navigation menu is always displayed, online help is just a click away, and animated coaches provide advice and assistance. Go as quickly or as slowly as you want, review concepts as many times as you need: there’s no limit. **Real World Examples:** For each lesson, you’ll find a real estate expert who explains how they key concepts you learn apply to real-world practice. **Review Tools:** Use electronic Flash Cards and the Key Points Handbook to review important terms and concepts. **All the Features You Need:** A comprehensive review of real estate math, a complete interactive glossary, a practice final exam, and a start-up tutorial are among the many features that will make you study time efficient and easy.



21 Things I Wish My Broker Had Told Me

Cost: \$18.00

Practical advice to get the salesperson into the fast lane as quickly as possible. In this book you will find insights, stories of opportunities taken and opportunities missed, and even a few stories about what can only be described as lucky breaks. You'll find that the essence of success in real estate has less to do with your ability to "find" opportunities than your ability to "create" them. A must have for every licensee with a desire to make the most of their new career in real estate.

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